

# Amount of METCO Loans Closed Economic Development



KPI Owner: David Morris

Process: Job creation-Outcome Measure

Baseline, Goal, & Benchmark	Source Summary	Continuous Improvement Summary
Baseline: FY13, \$2,196,144 closed Goal: \$3M in METCO loans per FY/\$750K quarterly  Benchmark: TBD	Data Source:  Goal Source: TBD  Benchmark Source: TBD	Select Plan-Do-Check-Act Step  Measurement Method: Measure the dollar value of METCO loans which support small business  Why Measure: The monthly sum of the dollar value of close METCO loans Next Improvement Step: TBD

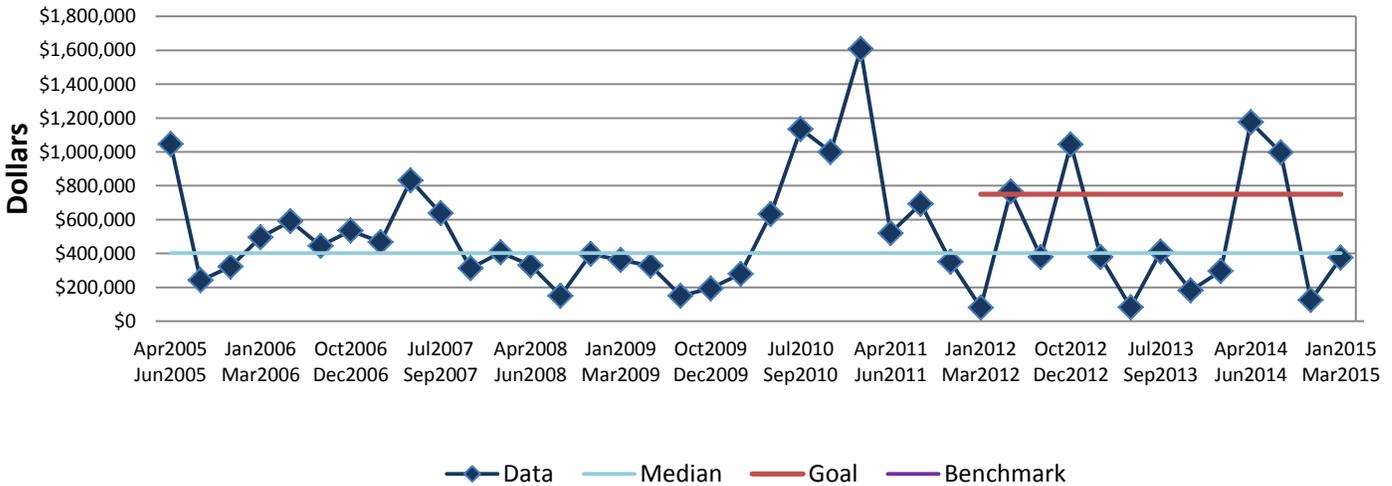
### How Are We Doing?

Apr2010-Mar2015 5 Year Goal	Apr2010-Mar2015 5 Year Actual		Jan2015-Mar2015 Goal	Jan2015-Mar2015 Actual	
<b>\$9,750,000</b>	<b>\$12,233,059</b>	🟢	<b>\$750,000</b>	<b>\$375,100</b>	🔴
Dollars	Dollars		Dollars	Dollars	

## Amount of METCO Loans Closed



Good



**The seven basic quality tools, "5 Whys" technique, brainstorming and other methods will be applied to the measure graphed above. The purpose of using the tools/methods is to understand what makes performance less than desirable if performance is not best in class.**